

Women's Business Network Profit & Loss Previous Year Comparison

Ordinary Income / Expenses	July 2017 to March 2018	July 2016 to March 2017
<u>Income</u>		
5 Tips	80	60
Sponsorship	1,155	1,340
Spotlight	525	375
Membership	42,142	43,138
Guest Fees	9,344	8,395
Twonie Talk	68	66
Exhibitor Booths	1,000	800
Advertising Income	0	800
Interest	29	26
Total Income	54,343	55,000
<u>Cost of Goods Sold</u>		
Meals	26,975	28,220
Gross Profit	27,368	26,780
<u>Expenses</u>		
Director's Expenses	156	1,170
Strategic Planning	608	507
Bank Fees	1,304	1,244
Board Meetings	1,290	1,179
Insurance	1,144	1,152
Membership Expenses	3,616	3,511
Office Supplies	685	445
Program Expense	5,783	8,779
Publicity	4,195	2,478
Website	3,396	3,260
Total Expenses	22,177	23,726
Net Ordinary Income	5,191	3,053
<u>Special Events - IWD</u>		
Income		\$24,411
Expenses		\$15,733
Net Income		\$8,679
<u>Special Events - Christmas</u>		
Auction Income	\$18,550	\$19,151
Auction Expenses	\$464	\$556
Distribution of Net Proceeds	\$18,086	\$18,595
Net Income	\$0	\$0
Total NET INCOME	\$5,191	\$11,732