

Women's Business Network Profit & Loss Budget Performance

Ordinary Income / Expenses	Jul 1, 2017 - Mar 30, 2018	YTD Budget	Annual Budget
Income			
5 Tips	\$80	\$90	\$120
Sponsorship	\$1,155	\$500	\$500
Spotlight	\$525	\$600	\$600
Membership	\$42,142	\$42,000	\$60,000
Guest Fees	\$9,344	\$9,550	\$12,950
Twonie Talk	\$68	\$72	\$96
Exhibitor Booths	\$1,000	\$750	\$1,000
Advertising Income	\$0	\$750	\$750
Interest	\$29		
Total Income	\$54,343	\$54,312	\$76,016
Cost of Goods Sold			
Meals	\$26,975	\$26,625	\$40,850
Gross Profit	\$27,368	\$27,687	\$35,166
Expenses			
Director's Expenses	\$156	\$650	\$800
Strategic Planning	\$608	\$1,275	\$2,550
Bank Fees	\$1,304	\$1,220	\$1,400
Board Meetings	\$1,290	\$1,305	\$1,850
Insurance	\$1,144	\$1,143	\$1,524
Membership Expenses	\$3,616	\$4,800	\$5,000
Office Supplies	\$685	\$552	\$703
Program Expense	\$5,783	\$5,405	\$12,905
Publicity	\$4,195	\$5,495	\$5,600
Website	\$3,396	\$2,210	\$2,830
Total Expenses	\$22,177	\$24,055	\$35,162
Net Ordinary Income	\$5,191	\$3,632	\$4
Special Events - Christmas			
Auction Income	\$18,550		\$20,500
Auction Expenses	\$464		\$500
Distribution of Net Proceeds	\$18,086		\$20,000
Net Income - Christmas	\$0		\$0
TOTAL NET INCOME	\$5,191	\$3,632	\$4