

Women's Business Network Profit & Loss Budget Performance

Ordinary Income / Expenses	Jul 1, 2018 - Mar 31, 2019	YTD Budget	Annual Budget
Income			
TWAS Talks	\$ 140	\$ 280	\$ 400
Fundraising	\$ -	\$ -	\$ 2,000
Sponsorship	\$ 1,675	\$ 1,000	\$ 2,000
Spotlight	\$ 750	\$ 800	\$ 800
Membership	\$ 43,106	\$ 42,700	\$ 61,000
Guest Fees	\$ 9,486	\$ 9,600	\$ 11,800
Twonie Talk	\$ -	\$ -	\$ -
Exhibitor Booths	\$ 1,120	\$ 640	\$ 840
Advertising Income	\$ 90	\$ -	\$ -
Interest	\$ 30	\$ 27	\$ 36
Total Income	\$ 56,397	\$ 55,047	\$ 78,876
Cost of Goods Sold			
Meals	\$ 27,525	\$ 31,640	\$ 44,940
Gross Profit	\$ 28,871	\$ 23,407	\$ 33,936
Expenses			
Director's Expenses	\$ 111	\$ 450	\$ 850
Strategic Planning	\$ 512	\$ 1,275	\$ 2,550
Bank Fees	\$ 1,506	\$ 1,420	\$ 1,655
Board Meetings	\$ 1,408	\$ 1,780	\$ 2,500
Insurance	\$ 1,162	\$ 1,170	\$ 1,560
Membership Expenses	\$ 4,449	\$ 4,407	\$ 4,746
Office Supplies	\$ 823	\$ 628	\$ 828
Program Expense	\$ 5,650	\$ 6,110	\$ 13,860
Publicity	\$ 4,151	\$ 6,299	\$ 6,488
Website	\$ 3,122	\$ 3,225	\$ 3,845
Total Expenses	\$ 22,892	\$ 26,763	\$ 38,882
Net Ordinary Income	\$ 5,980	-\$ 3,356	-\$ 4,946
Special Events - WIB Awards			
WIB Income	\$ 12,210	\$ 6,000	\$ 16,550
WIB Expenses	\$ 6,779	\$ 6,100	\$ 11,550
Net Income - WIB Awards	\$ 5,431	-\$ 100	\$ 5,000
Special Events - Christmas			
Auction Income	\$ 22,200		\$ 25,500
Auction Expenses	\$ 449		\$ 500
Distribution of Net Proceeds	\$ 21,751		\$ 25,000
Net Income - Christmas	\$ -		\$ -
TOTAL NET INCOME	\$ 11,411	-\$ 3,456	\$ 54