

# Women's Business Network

## Profit & Loss Previous Year Comparison

Ordinary Income / Expenses	July 2018 to March 2019	July 2017 to March 2018
<b>Income</b>		
TWAS Talks	\$ 140	\$ 80
Fundraising	\$ -	\$ -
Sponsorship	\$ 1,675	\$ 1,155
Spotlight	\$ 750	\$ 525
Membership	\$ 43,106	\$ 42,142
Guest Fees	\$ 9,486	\$ 9,344
Twonie Talk	\$ -	\$ 68
Exhibitor Booths	\$ 1,120	\$ 1,000
Advertising Income	\$ 90	\$ -
Interest	\$ 30	\$ 29
<b>Total Income</b>	<b>\$ 56,397</b>	<b>\$ 54,343</b>
<b>Cost of Goods Sold</b>		
Meals	\$ 27,525	\$ 26,975
<b>Gross Profit</b>	<b>\$ 28,871</b>	<b>\$ 27,368</b>
<b>Expenses</b>		
Director's Expenses	\$ 111	\$ 156
Strategic Planning	\$ 512	\$ 608
Bank Fees	\$ 1,506	\$ 1,304
Board Meetings	\$ 1,408	\$ 1,290
Insurance	\$ 1,162	\$ 1,144
Membership Expenses	\$ 4,449	\$ 3,616
Office Supplies	\$ 823	\$ 685
Program Expense	\$ 5,650	\$ 5,783
Publicity	\$ 4,151	\$ 4,195
Website	\$ 3,122	\$ 3,396
<b>Total Expenses</b>	<b>\$ 22,892</b>	<b>\$ 22,177</b>
<b>Net Ordinary Income</b>	<b>\$ 5,980</b>	<b>\$ 5,191</b>
<b>Special Events - IWD</b>		
Income	\$ 12,210	\$ -
Expenses	\$ 6,779	\$ -
<b>Net Income</b>	<b>\$ 5,431</b>	<b>\$ -</b>
<b>Special Events - Christmas</b>		
Auction Income	\$ 22,200	\$ 18,550
Auction Expenses	\$ 449	\$ 464
Distribution of Net Proceeds	\$ 21,751	\$ 18,086
<b>Net Income</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Total NET INCOME</b>	<b>\$ 11,411</b>	<b>\$ 5,191</b>